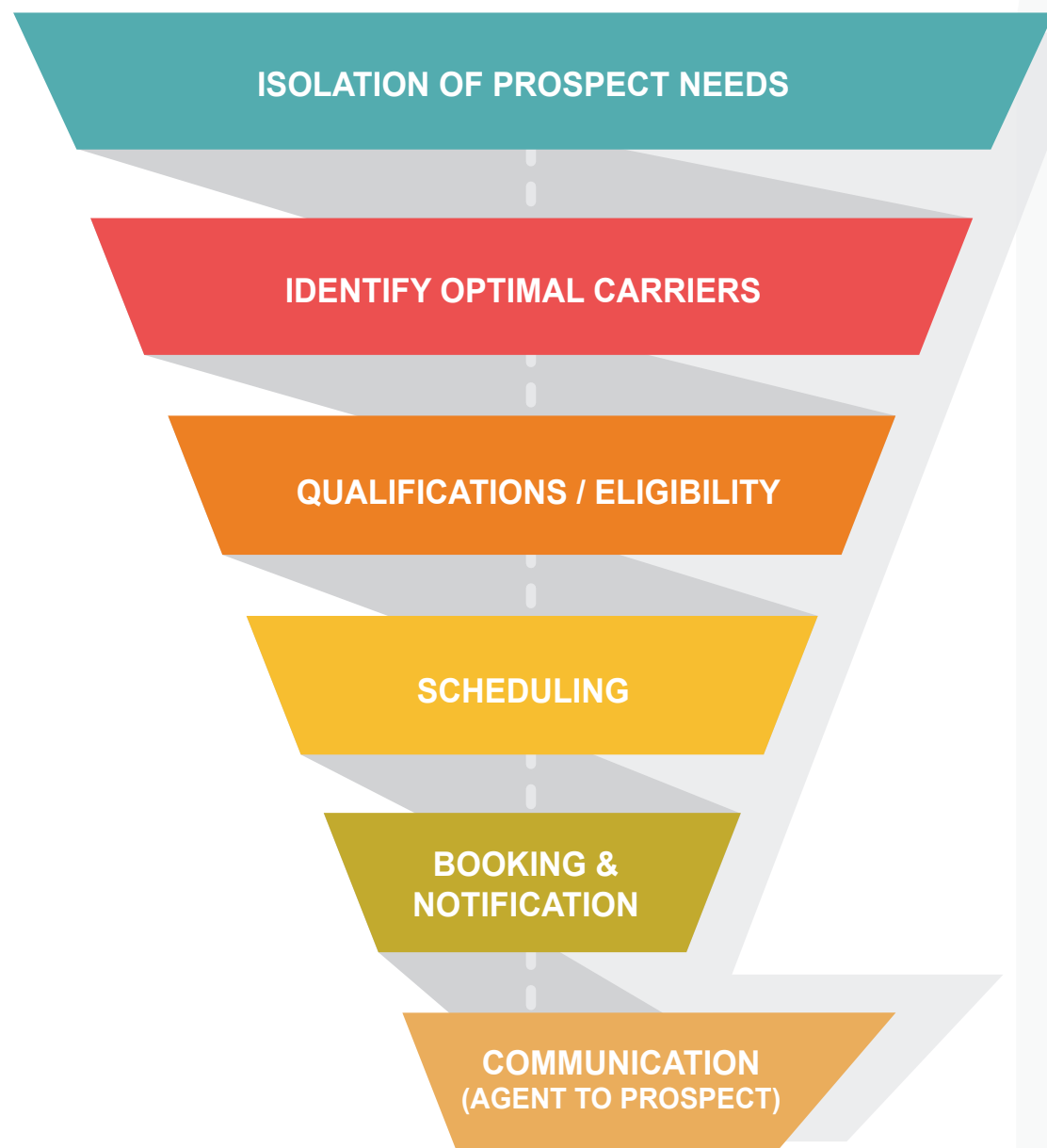


The Medicare Express Wizard

The **Medicare Express Wizard** only needs you to keep a calendar and disposition your sales meetings. Our technology stack handles the rest....

How many times have you been 'porched' by a sales meeting that was supposed to sit with you but instead just didn't answer the door? **OR** Have driven across town to meet with someone who failed to show up.

We Solve Those Problems!



Using our proprietary system, we identify the benefits your prospect wants and needs and share them with you.



Next, the Wizard identifies the optimal carriers and plans in your prospects zip code.



Then, one of our trained specialists qualifies or disqualifies eligibility and carrier/plan details over the phone.

We Filter So You Don't Have To!

We disqualify 92 out of every 100 people we reach so your time is optimized with high intent people.



Our calendar widget then syncs with your calendar and books a sales meeting within the next day or two.



Once the sales meeting is booked, the Medicare Express Wizard sends out a group text message confirming the day, time, and place of the sales meeting. This process connects you to your potential new customer.

This is the first step in building the relationship you need to make the sale!



One of our specialists will immediately reach back out to the prospective new customer and resell the importance of the meeting. Additionally, we will confirm and convey any special circumstances you need to know beforehand.

At this stage, if you desire, we will provide Scope of Sales Meeting services.

This all amounts to a highly qualified perspective new customer served up on a silver platter for you to sell a new Medicare plan.